



#### Fully integrated partnership - on and off-shore

PartnerTech offers services throughout the value chain in the off-shore industry. Our fully customizable offering includes three main areas: machining, electronics, prefabrication and assembly. With our experienced engineers and modern production facilities, we can provide a full range of services in all areas separately, or integrate all three in more complex projects. We provide expertise as early as in the product development stage, through production and final assembly to repair and refurbishment services. With extensive experience of technically advanced products within demanding areas such as Oil&Gas, MedTech and Defense, our know-how creates a significant competitive advantage for our customers.

## Always at the highest standards

The demanding and inaccessible off-shore environments of the oil and gas industry require high standards regarding quality, safety and traceability. Living up to and exceeding these standards is always our highest priority and we continuously work with improving our processes to ensure production and project execution according to schedule and quality requirements. Our group-wide environmental certificate complies with ISO 14001 and covers all PartnerTech units, including all of our partnerships in the oil and gas industry. In addition we maintain full traceability for all of our products and comply with all relevant offshore standards. Developing and implementing appropriate health and safety procedures and working practices are key priorities at PartnerTech. Our health and safety policy ensures the safety of all employees and any other persons who may be directly affected by the activities of our company.

## Facilities in strategic locations

With locations around the North Sea, we provide close proximity to many of our offshore customers. Our key facilities are located in the UK, Norway and Sweden, all with different capabilities. The Karlskoga unit has a long history of providing high quality expertise within machining and manufacturing for the defense and maritime offshore segment. The turning, milling and grinding is performed using more than 100 CNC machines and state-of-the-art equipment able to process weights between a few grams and up to 12 tons in various materials. Our Norwegian site in Moss delivers fabrication, steel structures and electro-mechanical assemblies for drilling, subsea and topside production. Moss' capabilities also include powerful laser cutting. Cambridge and Malmö provide extensive experience in electronics (PCBA) and box-build manufacturing for on and offshore applications. All of our facilities can handle separate assignments, but can also be integrated in larger full-scale processes in long-term partnerships.

#### Our offering

#### **Electronics**

Electronics and box-build manufacturing for on- and offshore applications including subsea control systems

· More than 100 CNC machines for turning, milling and grinding in extremely tough materials with fine tolerances for offshore, defense and maritime applications

## Prefabrication & Assembly

- Metal fabrication, welded steel structures and piping for oil and gas applications
- Machine building and complete systems integration
- · Cabinets and enclosures
- · Repair and refurbishment
- · 7 kW laser cutting

# **Engineering & Testing**

- · Engineering services
- · Inspection and testing
- Rapid prototype and module production for small to medium volume production
- · VA/VE analysis

#### Certificates

- · ISO 14001
- · ISO 9001
- · ISO 3834-2
- · Achilles JQS

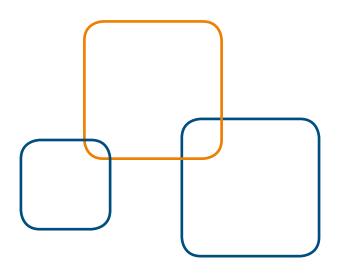
## Other Services

- · Global supply chain management
- Warehousing, logistics and spare





PartnerTech develops and manufactures products in partnership with leading companies, primarily in Information Technology, Industry, CleanTech, MedTech and Instrumentation, Defense and Maritime and Point of Sale Applications. With almost 1,400 employees at its plants in Sweden, Norway, Finland, Poland, the UK, the US and China, PartnerTech reports annual sales of more than SEK 2,2 billion. PartnerTech AB, the parent company, has its head office in Malmö, Sweden, and is listed on the Nasdaq OMX Stockholm Exchange.



#### **SWEDEN**

#### Malmö (Head office)

PartnerTech AB Box 223 Skeppsbron 3 SE-201 22 Malmö Phone: +46 40 10 26 40 Fax: +46 40 10 26 49

Lars Skanke Global Account Manager, Oil & Gas Phone: +46 761 33 30 55

#### Malmö

PartnerTech Vellinge AB Box 15056 Bronsyxegatan 6 SE-200 31 Malmö Phone: +46 40 45 99 00 Fax: +46 40 42 22 32

Kenneth Nilsson Business Development Manager Phone: +46 766 23 45 95

Luciano Pasquariello Business Development Manager Phone: +46 708 27 80 61

## Karlskoga

Partnertech Karlskoga AB Bofors Industriområde SE-691 80 Karlskoga Phone: +46 586 853 00 Fax: +46 586 850 50

Kenneth Nilsson Business Development Manager Phone: +46 766 23 45 95

Martin Valfridsson Managing Director, Karlskoga Phone: +46 732 39 34 55

#### **NORWAY**

#### Moss

PartnerTech AS Postboks 765 NO-1509 MOSS Phone: +47 69 24 48 00 Fax: +47 69 24 48 01

Tor-Morten Olsen Business Development Manager Phone: +47 971 234 83

Svein Hallonen Technical Program Manager Phone: +47 481 518 60

#### **UNITED KINGDOM**

#### Cambridge

PartnerTech Ltd College Business Park Coldhams Lane GB-Cambridge CB1 3HD Phone: +44 1223 27 88 50 Fax: +44 1223 27 88 80

Iain D. Taylor Global Account Manager Phone: +44 7771 893 314

David Dyas Business Development Manager Phone: +44 7771 522 676